

# Attractive, unique, and exciting niche products.

More efficient, more flexible, more economical – BOGRAMA has elevated our print finishing to the next level.

# Company in Focus

Schär Druckverarbeitung AG, based in Wikon, Switzerland, provides high-quality print products for all industries throughout Switzerland and neighboring countries. Specializing in print finishing, the company produces mailings, brochures, folded flyers, and a wide range of creative print products.

# Interview with Marina Gander-Bucher (MG), Managing Director and Owner of Schär Druckverarbeitung AG (Print Finishing)

# Challenge & Needs

MG: Previously, we lacked in-house die-cutting capabilities. This step had to be outsourced or handled by the printing company. Investing in die-cutting technology was intended to enable us to efficiently and economically process die-cutting orders in-house, completing the entire post-press workflow in a single production step.

#### Investment Goals

MG: We want to offer our customers a complete package with high quality and cost efficiency.







### Finding the BOGRAMA Solution

MG: With our experience in the graphic arts industry, we were already familiar with BOGRAMA. We also regularly attended Drupa to explore innovations – including solutions from BOGRAMA.

# Understanding & Implementing Needs

MG: Our requirements were fully met and implemented. The combined long-standing expertise and deep technical knowledge of both parties helped develop a perfectly tailored solution.

# Reasons for Choosing BOGRAMA

MG: Several factors ultimately convinced us to choose BOGRAMA:

- Machine functionality
- Attractive price-performance ratio
- Fast delivery time
- Smooth processing
- Swiss quality

#### Project Execution & Installation

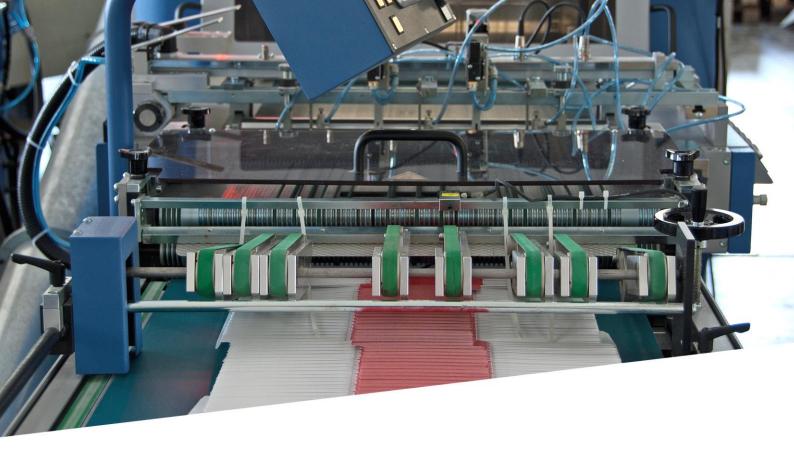
MG: As expected, the collaboration was seamless and highly professional. Our requirements were met, and the installation process was smooth.

#### Service & Support

MG: The high-quality machines are robust and require minimal maintenance. If service is needed, it is fast, professional, and precise.







#### Competitive Advantage with BOGRAMA

MG: By combining the two rotary die-cutters with our flexible machinery, we can now process mailings inline in a single workflow, including die-cutting, folding, gluing, and personalization.

# **Key Features**

MG: We particularly appreciate the automation of the system. Additionally, the machines are durable and require almost no maintenance.

#### Results & Benefits of the Investment

MG: With BOGRAMA and our expertise in print finishing, we can create attractive, unique, and exciting niche products that are, above all, cost effective for our customers.







#### Conclusion

MG: BOGRAMA machines are not just tools but partners that help us turn our ideas into reality and take our efficiency to the next level.





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